

## S U C C E S S S T O R I E S

### Asset Management Business Process



#### The Client Challenge

Delta's client, a major consumer products company, was dealing with the integration of two disparate cultures as the result of a merger. These organizations approached the problem of leasing and technology asset management differently. One was highly centralized and the other loosely decentralized. One utilized a proprietary asset management product and the other a commercial product that was no longer supported by the manufacturer. With the integration, there was a need to define and implement asset management processes that provided both short term and long-term solutions for a more



integrated approach for the combined company. The objective of the project was to define and implement an asset management process and tool-set that would provide a solution for a more integrated approach to effectively manage all PC hardware and software for the combined company. The process/system would be used to simplify the procurement, change management, audit, billing, and return/disposal of PC hardware and software and reduce manual efforts and inefficiencies where possible.

#### Delta's Solution

Delta executed the project using its standard Systems Development Lifecycle (SDLC), adapted to the specific plan, to implement a customized version of the Peregrine Asset Center product. This process allowed our customer to interact with the development team and to make design and business decisions as work products were prepared. Each phase had identified milestones, which built upon one another in a methodical way to ensure system verification by the client and Delta project team.

#### Benefits to the Client

The client achieved significant cost savings due to its arrangement with Delta. Personalized attention

and access to a full-service company, as opposed to dealing with a vendor, resulted in a customized solution, which met the needs of the combined company.



#### Contact Us

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